



Alice Rwigema is a Leadership Coach & Trainer, the founder of AR Management Consultancy Ltd, a professional with a diverse background, broad expertise and with a solid management consulting experience in the region. She believes that unless we change, it's difficult to achieve great success and great results.

Her Coaching style is to enable clients uncover their personal identity, define & clarify their goals, set appropriate action plans, measure outcomes, make sure they learn how to lead themselves and others through difficult transitions.

Her focus is really to help leaders discover their WHY and align their leadership style with their purpose. My passion is Travel, Golfing & connecting with People.

Alice is committed to contribute to the success of leaders in different sectors like Agriculture (Food system), Health, Finance, etc.

She has also provided professional coaching services to women CEOs and Senior Executives Entrepreneurs in the agriculture transformation and the advancement of sustainable practices.

Alice is passionate about building what she's doing in world class business that not only generates revenue but adds value to the people around her.

She's committed to contribute to the success of all leaders around her and to build a legacy for future generations.

She loves playing golf, travel and be with her precious family.

Professional Experience

BCA Leadership Chief Support Officer: Supervise and Support the BCA Coaches in achieving optimal impact on the BCA clients/members.

Alice is also responsible for providing strategic direction and overseeing the organization's activities. She establishes and uphold the organization's mission, vision, and values, and ensure that its operations align with its goals. This includes ensuring financial accountability, approving budgets, monitoring financial performance, and safeguarding the organization's assets.

Franklin Covey consultant certified Facilitator/ Coach on Leadership, Productivity, Execution, Trust **(English/ French): from October 2014 to 2022**

Over 8 Years'experience in performance improvement and human capital development. She led change management initiatives and offered transforming cultures coaching by enabling individuals and organizations achieve their purpose.

Corporate Customer Care/ Sales Manager Liquid Telecom Rwanda (August 2014 to March 2019)

Address customer issues in a responsive, timely and accurate manner to achieve maximum customer satisfaction while at the same time providing feedback to the customers .

Manage the customer relationship to grow revenues and ensure customer satisfaction

Customer Care Relations Manager/SALES team leader Rwandatel (April 2011 to July 2014) Main duties include:

Manage top end clients using 20/80 rule by ensuring quality service offering and retention. Analyze the products and services offered by Industry players and position LTR to be more competitive in the market.

CERTIFICATIONS

- 2015: Frankiln Covey: The 7 Habits of Highly Effective People
- 2016: Frankiln Covey :The The 5 choices of Highly Effective People
- 2017: Frankiln Covey : The Speed of Trust
- 2018: Frankiln Covey : Great Leaders, Great Teams, Great Results
- 2019: Frankiln Covey : The 4 Disciplines of Execution
- 2020: Ceritified Professional Coach- ICF
- 2024: Zanga Metrics Assessment Tool

EDUCATION/TRAINING

Master's in leadership (Oklahoma Christian University (December 2015 to December 2016)

Bachelor's Degree in management (Kigali Independent University) Dec1997- Nov 2001.

RELEVANT EXPERIENCE

True Partnership Limited Consultant (February 2022 to December 2023): provide consultancy, leadership, or executive coaching services. She serves as ambassadors for the organization and maintain effective relationships with key stakeholders, community members, other organizations. She represents the organization's interests and promote its mission and values.

Centre for Africans Leaders in Agriculture (CALA): August 2021 to date: support leaders through Team Coaching spearheading agriculture transformation and the advancement of sustainable practices.

Future at Play Limited (15th December 2021 to 30th May 2022: providing professional coaching services to women CEOs and Senior Executives – Entrepreneurs under the AECF program.

African Food Fellowship: 2022 to 2024: supporting a dynamic network of leaders working on radical change to transform food systems in Africa by helping them unlocking their potential to become the best of themselves.

FREQUENT TOPIC AREAS:

- The 7 Habits of Highly Effective people
- The 4 Disciplines of Organisation
- Great Leaders, Great Teams, Great Results
- The 5 choices of highly productive people

- Sales Performance
- Helping Clients Succeed
- Closing the sale
- Emotionnal Intellingence
- Crucial Conversations
- Setting Goals
- Organizational strategy
- Change management,
- Leadership development,
- Mindset transformation
- conflict resolution.

REPRESENTATIVE OF LIST OF CLIENTS

- ECOBANK Ivory Coast, Senegal, Guinea Bissau, Tchad, Gabon, Congo, Republic Democratic of Congo, RSA,Togo, Benin, etc.
- Global Fund
- Red cross
- International monetary Fund
- BIAC Congo
- Dolima- Senegal
- Catholic Relief Services
- BDO Rwanda
- GPO Partners Rwanda
- Koffi Anan Leadership Development Project

- Barack Obama Leadership Development Project

NATIONALITY

Rwandese

LANGUAGES

English

French